

# Weekly Interest Rate & Economic Update

March 4, 2013

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# **Rate Update**

March 4, 2013

# Safe Sector Income:

	Average M	aturity	Yield-to-Worst
CA Municipal	1.0	0.430%	
CA Municipal	2.0	0.598%	
CA Municipal	3.0	2 years	0.974%
CA Municipal	5.0	1 years	1.200%
CA Municipal	7.0	0 years	1.478%
CA Municipal	10.0	2.003%	
National Municipal	2.02	0.974%	
National Municipal	5.02	1.322%	
National Municipal	10.01	2.245%	
Corporate Bond Income:			
Corporate Income	5.00	1.791%	
High-Yield Income	3.50	5.005%	
High-Yield Income	8.02	6.773%	
Equity Income:			3.810%
MLP Income:			6.180%
US Treasury Rates (03/04/13):			
3 Month Treasury Bill:	0.10%	3 Year Treasury Note	: 0.36%
6 Month Treasury Bill:	0.13%	5 Year Treasury Note	: 0.75%
12 Month Treasury Note:	0.15%	7 Year Treasury Note	: 1.15%
2 Year Treasury Note:	0.23%	10 Year Treasury Bon	1.86%



# **Weekly Economic Update**

March 4, 2013

### News

- o The U.S. Bureau of Economic Analysis (BEA) reported real gross domestic product (GDP) increased at an annual rate of 0.1% in the fourth quarter of 2012. In the third quarter, real GDP increased 3.1%.
- Michigan Governor Rick Snyder signed a formal declaration that a financial emergency besets the city of Detroit. City leaders now have 10 days to try and block a state takeover.
   Detroit has a \$327 million budget deficit and more than \$14 billion in long term debt. A state takeover would prevent the city from declaring bankruptcy.
- o Baltimore Ravens quarterback, Joe Flacco, signed a new contract with the team valued at \$120.6 million over the next six years.
- Headline from Dumbarton, Scotland: Workers at the Chivas Brothers plant *accidently* flushed approximately 5,000 gallons of whiskey into a sewage drain.
- o High temperatures today: New York: 40° Chicago 33° San Diego 61° Toluca Lake 70°

### **STATISTICS**

National Unemployment Rate	7.9%	January 2013
California Unemployment Rate	9.8%	December 2012
Consumer Price Index (CPI)	1.6%	January 2013 Seasonally Unadjusted
Producer Price Index (PPI)	0.2%	January 2013 Seasonally Unadjusted
Gross Domestic Product (GDP)	0.1%	4th Quarter 2012 Annually Adjusted
Prime Rate	3.25%	03/04/13
Gold (Spot)	\$1,574.44	03/04/13
Silver (Spot)	\$28.57	03/04/13
Crude Oil (NYMEX Crude Futures)	\$89.69	03/04/13



	10/27/10	01/03/11	03/07/11	01/03/12	03/05/12	01/02/13	02/11/13	02/25/13	03/04/13
MUNICIPAL BONDS									
CA - 1 Year	0.509%	1.079%	1.011%	0.556%	0.412%	0.440%	0.440%	0.470%	0.430%
CA - 2 Years	0.947%	1.550%	1.375%	0.810%	0.600%	0.598%	0.627%	0.631%	0.598%
CA - 3 Years	1.317%	2.053%	1.720%	1.164%	0.871%	0.964%	1.019%	1.011%	0.974%
CA - 5 Years	1.889%	2.436%	2.399%	1.501%	1.165%	1.150%	1.222%	1.250%	1.200%
CA - 7 Years	2.465%	2.998%	3.101%	1.671%	1.684%	1.477%	1.537%	1.528%	1.478%
CA - 10 Years		3.842%	4.041%	2.396%	2.331%	1.901%	2.093%	2.066%	2.003%
NAT - 2 Years	1.102%	2.340%	1.649%	0.588%	0.512%	0.911%	0.990%	0.984%	0.974%
NAT - 5 Years		3.009%	2.839%	1.305%	1.061%	1.312%	1.396%	1.382%	1.322%
NAT - 10 years		3.783%	3.858%	2.315%	1.735%	2.185%	2.274%	2.299%	2.245%
CORP. BONDS									
INV. GRADE - 5 Years	1.459%	2.693%	2.606%	1.599%	1.687%	1.534%	1.722%	1.768%	1.791%
HI-YIELD - 3.5 YEARS		5.220%	4.894%	5.199%	4.973%	4.799%	5.162%	5.101%	5.005%
HI-YIELD - 8 YEARS	7.503%	6.735%	6.846%	6.275%	5.720%	6.532%	6.877%	6.803%	6.773%
EQUITY INCOME MODEL	4.110%	4.070%	4.160%	3.740%	3.830%	4.050%	3.930%	3.870%	3.810%
EQUITY INCOME MODEL VALUE	\$1,000,000.00 \$					\$ 1,161,516.36			
MLP INCOME MODEL	6.220%	5.880%	5.950%	6.480%	6.030%	6.420%	6.160%	6.180%	6.180%
MLP INCOME MODEL VALUE	\$1,000,000.00 \$								
US TREASURY									
3 - MONTH	0.120%	0.120%	0.110%	0.010%	0.060%	0.060%	0.070%	0.100%	0.100%
6 - MONTH	0.160%	0.180%	0.150%	0.060%	0.110%	0.120%	0.110%	0.140%	0.130%
12 - MONTH	0.210%	0.270%	0.230%	0.110%	0.160%	0.170%	0.140%	0.160%	0.150%
2 - YEAR	0.380%	0.600%	0.700%	0.250%	0.290%	0.270%	0.250%	0.260%	0.230%
3 - YEAR	0.570%	1.010%	1.210%	0.380%	0.400%	0.370%	0.380%	0.380%	0.360%
5 - YEAR	1.230%	2.020%	2.200%	0.880%	0.850%	0.780%	0.840%	0.840%	0.750%
7 - YEAR	1.930%	2.740%	2.920%	1.410%	1.380%	1.130%	1.190%	1.190%	1.150%
10 - YEAR	2.620%	3.340%	3.530%	1.950%	1.980%	1.830%	1.960%	1.990%	1.860%
BLENDED MODELS (45% Tax Bracket)									
ULTRA INCOME STRATEGY	1.880%	3.220%	2.970%	1.790%	1.350%	1.340%	1.410%	1.430%	1.360%
BLENDED INCOME STRATEGY	2.970%	4.010%	3.840%	2.870%	2.470%	2.520%	2.550%	2.570%	2.520%
BALANCED INCOME STRATEGY	4.190%	4.860%	4.790%	3.970%	3.630%	3.780%	3.780%	3.790%	3.740%
DIVERSIFIED INCOME STRATEGY	6.010%	6.160%	6.190%	5.660%	5.280%	5.630%	5.570%	5.560%	5.510%
DYNAMIC INCOME STRATEGY	6.730%	6.610%	6.680%	6.390%	6.030%	6.490%	6.430%	6.410%	6.370%



Model				Annual		TEY		TEY
				Income	35	% (Bracket)	45	% (Bracket)
Ultra Income Strategy								
	Municipal Income - Short-Term	75%	\$	4,485.00	\$	6,900.00	\$	8,154.55
	Municipal Income - Mid-Term	25%	\$	3,000.00	\$	4,615.38	\$	5,454.55
	MLP Income	0%	\$	-	\$	-	\$	-
	Equity Income	0%	\$	-	\$	-	\$	-
	Corporate Income	0%	\$	-	\$	-	\$	-
	High-Yield Income	0%	\$	-	\$	-	\$	-
		100%	\$	7,485.00	\$	11,515.38	\$	13,609.09
				0.75%		1.15%		1.36%
Blended Income Stra	tegy							
	Municipal Income - Short-Term	50%	\$	2,990.00	\$	4,600.00	\$	5,436.36
	Municipal Income - Mid-Term	25%	\$	3,000.00	\$	4,615.38	\$	5,454.55
	MLP Income	10%	\$	6,180.00	\$	8,081.54	\$	9,550.91
	Equity Income	5%	\$	1,905.00	\$	2,491.15	\$	2,944.09
	Corporate Income	10%	\$	1,791.00	\$	1,791.00	\$	1,791.00
	High-Yield Income	0%	\$	-	\$	-	\$	-
		100%	\$	15,866.00	\$	21,579.08	\$	25,176.91
				1.59%		2.16%		2.52%
Balanced Income Stra	<del></del>							
	Municipal Income - Short-Term	25%	\$	1,495.00	\$	2,300.00	\$	2,718.18
	Municipal Income - Mid-Term	25%	\$	3,000.00	\$	4,615.38	\$	5,454.55
	MLP Income	15%	\$	9,270.00	\$	12,122.31	\$	14,326.36
	Equity Income	15%	\$	5,715.00	\$	7,473.46	\$	8,832.27
	Corporate Income	15%	\$	2,686.50	\$	2,686.50	\$	2,686.50
	High-Yield Income	5%	\$	3,386.50	\$	3,386.50	\$	3,386.50
		100%	\$	25,553.00	\$	32,584.15	\$	37,404.36
	_			2.56%		3.26%		3.74%
Diversified Income St	· ·	400/						
	Municipal Income - Short-Term	10%	\$	598.00	\$	920.00	\$	1,087.27
	Municipal Income - Mid-Term	20%	\$	2,400.00	\$	3,692.31	\$	4,363.64
	MLP Income	25%	\$	15,450.00	\$	20,203.85	\$	23,877.27
	Equity Income	25%	\$	9,525.00	\$	12,455.77	\$	14,720.45
	Corporate Income	5%	\$	895.50	\$	895.50	\$	895.50
	High-Yield Income	15%	\$	10,159.50	\$	10,159.50	\$	10,159.50
		100%	\$	39,028.00	\$	48,326.92	\$	55,103.64
Dynamic Income Stra	stoav			3.90%		4.83%		5.51%
Dynamic income Stra		5%	ċ	299.00	ć	460.00	خ	E 42 G 4
	Municipal Income - Short-Term  Municipal Income - Mid-Term	5%	\$ ¢	600.00	\$	923.08	\$ ¢	543.64
	MLP Income	30%	\$ \$	18,540.00	\$	24,244.62	\$ \$	1,090.91 28,652.73
	Equity Income	25%	\$ \$	9,525.00	ې خ	12,455.77	\$ \$	14,720.45
	Corporate Income	10%	\$ \$	9,323.00 1,791.00	ې خ	1,791.00	\$ \$	1,791.00
	High-Yield Income	25%	\$ \$	1,791.00	Ş ¢	1,791.00	\$ \$	1,791.00
	man ricia incomic	100%	\$	47,687.50	\$	56,806.96	\$	63,731.23
		100/0	٧	<b>4.77%</b>	ý	5.68%	Y	<b>6.37%</b>
				*** / / 0		3.00/0		0.3770



## **Assumptions:**

Invested Amount: \$ 1,000,000.00

Yields:		Yield	Notes:	Ave. Mat:
	Municipal Income - Short-Term	0.5980%	Tax Free (California Residents)	2.00/years
	Municipal Income - Mid-Term	1.2000%	Tax Free (California Residents)	5.01/years
	MLP Income	6.1800%	85% Tax Efficient	
	Equity Income	3.8100%	Assume 15% Qualified Tax Rate	
	Corporate Income	1.7910%	Fully Taxable	5.00/years
	High-Yield Income	6.7730%	Fully Taxable	8.02/years